

PivotPrime by Pivot Payables

Success Story from PivotPrime customer USC Consulting Group



Before PivotPrime:

Missed **\$1.35M** in Billable Expenses over 18 months

After PivotPrime:



Increase Profitability

By making sure no charges slip through the cracks.



Improve Cashflow

By making it simpler and faster to get Invoices out to customers.



Lower Operating Costs

By automating time consuming, manual work.

THE CHALLENGE

Project profitability is top of mind for the Controller at this global consulting group – responsible for matching the ‘billable expenses spent’ and the ‘billable expenses reimbursed’. Clients required backup documentation detailing each expense, each project name, employee names, and receipt images. The Controller’s team assembled this information manually and it was complex. It can take hours to create one client’s package and the possibility of missing an expense is very high. Here are a few challenges that this company – and most like them – face:

- Multiple Employees Working on Same Project
- Expenses Split Across Projects and Clients
- Receipt Images Required – Often Same Receipt for Multiple Projects
- Review to Ensure Clients Receive Only their Project Expense Data

THE SOLUTION SPOILER ALERT: IT’S PIVOTPRIME

USC Consulting Group's decision to implement PivotPrime came after an Audit of their existing manual process. The Audit revealed a loss of 1.35M dollars in project expenses that were not reimbursed over an 18-month period. With PivotPrime, now they capture all billable spend, with a fraction of the effort!

- Concur Data and Receipts Move Automatically into PivotPrime
- Expense Report Data Contains Client, Project and Allocations
- Billable Expenses Organized Automatically by Client and Project in Seconds
- Receipt Images Always Included – Multiple Projects Not a Problem
- Details are in the Data – Multiple Expense Reports Not a Problem
- Clients Only Receive Backup Documentation for their Projects



Learn More at PivotPayables.com
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