PivotEQ | Email Introduction Script

Our goal is to help when you want it – and stay out of the way when you don't!

This datasheet provides a sample introductory email that can be used by SAP Concur reps to let your customers know a little about PivotEQ and request a short discovery call.

Reach us any time at [Concur Sales @ Pivot](). Search for "PivotEQ" to find all our resources in your Highspot repository.

PivotEQ Email Introduction Script

Hello CustomerName,

Wanted to send you a quick note about an exciting new product from our partner, Pivot Payables. Their new offering, PivotEQ, helps customers like you manage the reconciliation and accounting processes associated with company paid credit cards. Would you, or one of your team members, be interested in spending 15 minutes with me to discuss whether this would be helpful to your operations? Here's a quick synopsis…

PivotEQ *delivers the reality* of an effortless credit card reconciliation process…

- ➤ Compares purchases on the credit card statement to expense reports. *Automatically.*
- ➤ Notifies employees with outstanding card purchases. *Automatically.*
- ➤ Continues comparison of purchases as expense reports arrive. *Automatically.*
- ➤ Creates accounting entries based on your accounting method preferences. *Click a button.*

[Watch a demo here.]()

[See a customer story here.]()

I look forward to hearing from you – thanks!

Best,

SAPConcurRep