Client Billing Powered by Concur Data

Invoicing clients for project expenses is critical to your business profitability

Missed expenses and allocation errors don't just impact your project budget, they affect your bottom line and block accurate profit modeling and forecasting. PivotPrime automates project expense management by integrating directly with Concur Expense and Concur Invoice—generating billing statements that are accurate, on time, and powered by data.

Real-time project spend visibility

You may be leaving money on the table. Managing project allocations after expenses are reimbursed and invoices are paid as a manual process can result in missed expenses that should be billed to your clients. Likewise, overspending on non-billable project expenses hits your bottom line just as hard.

Accurate project expense tracking—billable or not—is critical. PivotPrime automates project expense management from spend to client billing—utilizing real-time Concur Expense and Concur Invoice data so you never rely on hindsight.

Eliminate manual tasks

No more copying receipts and invoices. No need to sort through spreadsheets. With PivotPrime + Concur, manual tasks are automated and accurate billing statements are created in three quick steps.

- Allocate project expenses from the get-go, starting with the spender. Expense reports and invoices are tightly connected to client and project data for accurate allocations upfront. Spenders can manage expenses on their mobile device including e-receipts and credit card data.
- Manage sophisticated allocations. Designate project expenses at granular levels. Allocate to one client and project or split between multiple. Is a portion of the expense not billable? No problem.
- Deliver the billing statements required by your clients. When it's time to invoice your clients, create backup documentation they need for their projects, including transaction details and receipt images. Done in minutes and ready to send electronically, PivotPrime billing statements allow you to get reimbursed faster and recoup all outstanding expenses each billing cycle.

Zero manual steps
- Expense reports that write themselves.
- Everyone can step away from the copier.
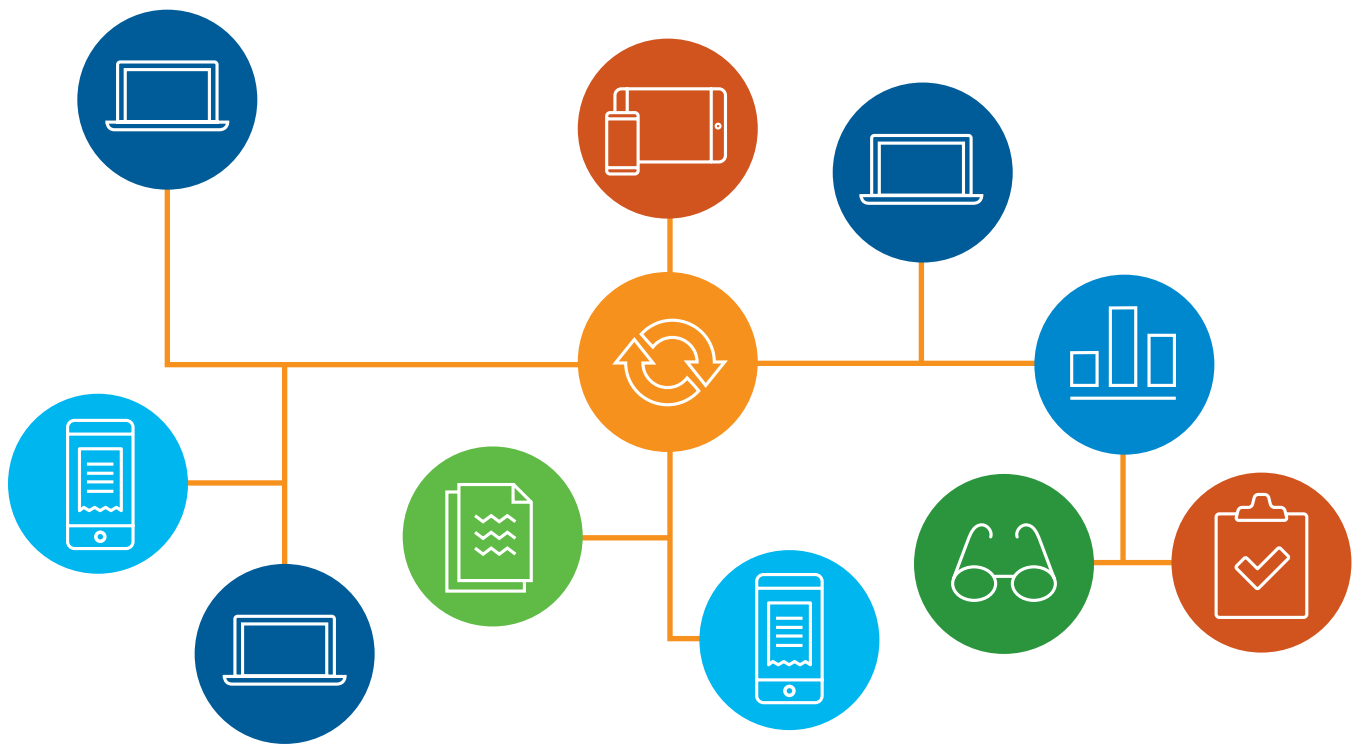- No manual assembly required.

Zero missed expenses
- Centralized client and project lists in Concur.
- Point and click allocations.
- Everything shows up in PivotPrime—every time.

Zero hassle
- Connects directly to Concur.
- Activate PivotPrime in minutes today.
- Create billing statements tomorrow.

> **Cardno, a longtime Concur client, coupled PivotPrime with Concur Expense to save 500 hours per month in the client billing process—making missed expenses a thing of the past.**

Dovetails with the Concur workflow

Spenders start and stay focused on their Concur Expense report using apps and online tools. Ditto for customers who purchase project expenses with Concur Invoice. Tag the item as billable, submit for approval, and the automated workflow takes care of the rest. PivotPrime scans all the expenses and builds the statements in minutes including receipt and invoice images.

Concur and PivotPrime—a best-in-class partnered solution for Project Expense Management from spend to client billing.

Visit the **Concur App Center** to learn more.

www.concur.com/app-center